BREAKTHROUGH SCHOOLS

ANNUAL REPORT

2018-2019

One of Cleveland's top public school networks.

3,600
Students Attending

12
Elementary & Middle Schools

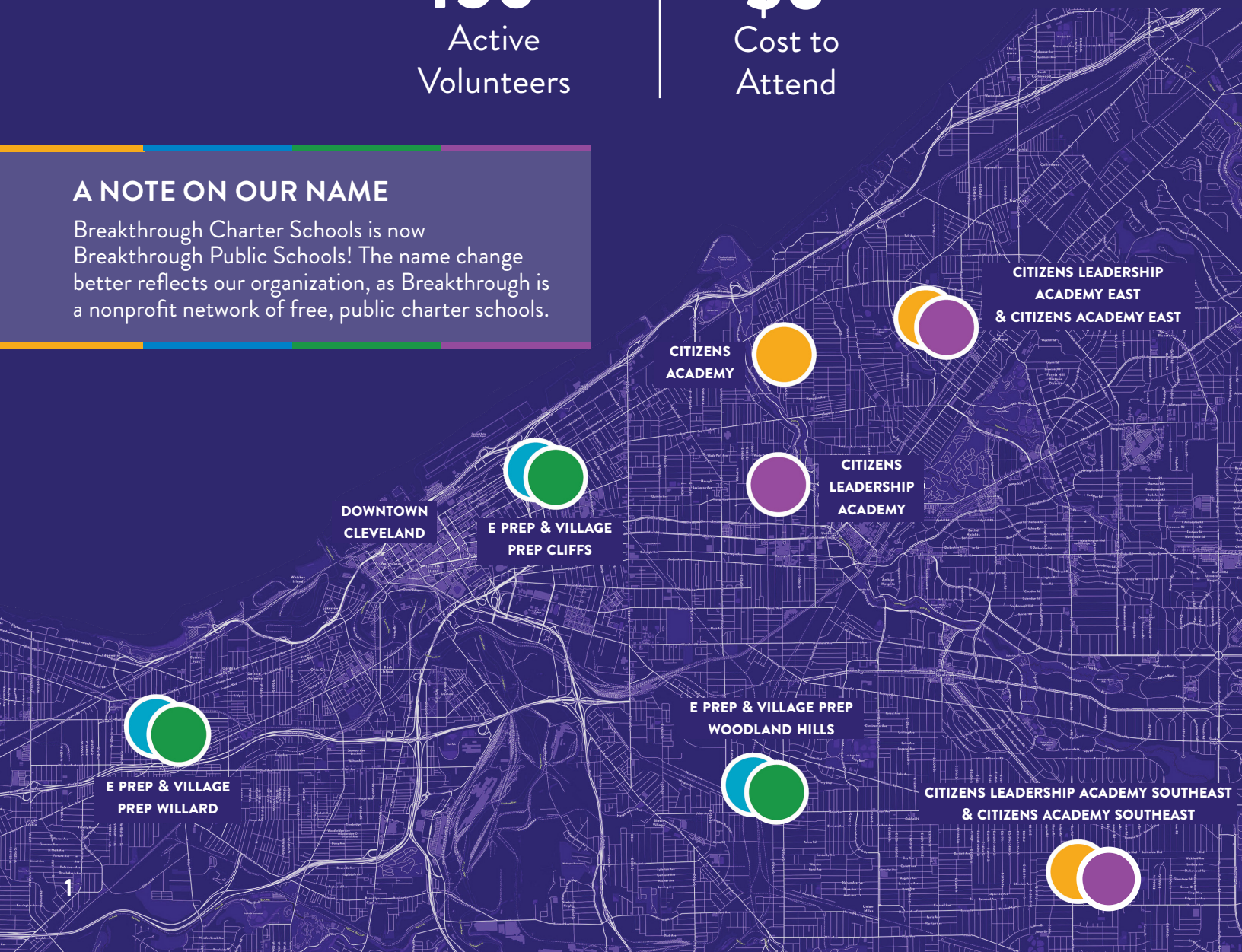
269
Outstanding Educators

450+
Active Volunteers

$0
Cost to Attend

A NOTE ON OUR NAME

Breakthrough Charter Schools is now Breakthrough Public Schools! The name change better reflects our organization, as Breakthrough is a nonprofit network of free, public charter schools.



Dear Friends,

Breakthrough Schools is a leading educational nonprofit that strives to serve students and families in areas underserved by traditional schools. The 2018-2019 school year saw us endeavoring to achieve accelerated academic progress through the introduction of innovative programming and promising network-wide initiatives.

We continued on with the refresh of our Strategic Plan, and we worked with Deloitte Consulting, who generously provided pro bono services, through the culminating phase of the process. As a result of their recommendations, we have formed task forces that will focus on several different initiatives including adoption of best practices in the use of student data, improving school culture, partnering with families to reduce student attrition, and developing a common school leaders playbook for our entire network.

We also worked this year to strengthen our network by increasing academic roles and decreasing operational roles, which aligned with our strategic initiatives to achieve operational excellence while providing rigorous academic programming for our students. We also began to simplify our governance structure and consolidate operations to create a more streamlined K-8 campus at most of our locations.

Breakthrough's Alumni Relations program continued to grow, and we held our first ever alumni reunion for high school juniors and seniors. The event took place at Cleveland State University, and over 100 alumni from 41 different high schools attended!

Technology proved to be a major theme in the 2018-2019 school year as Breakthrough was designated as the first network in Ohio, and one of only a few charters nationally, to join the Verizon Innovative Learning Schools initiative. Three of our middle schools were selected with students and teachers receiving devices and data access, and teachers receiving coaching and professional development. We are excited to continue on with this program in 2019-2020.

Cleveland was chosen as only the fourth city in the country to partner with Say Yes to Education, and Breakthrough is thrilled to work with others in the community to realize the benefits for our students and families. We are applying for several of our schools to participate in the next round of the Say Yes roll out. We look forward to being able to assist families through a family services specialist, who will be enabled to make referrals, linking parents and families to needed services and providers in the community.

ALAN ROSSKAMM
CEO, Breakthrough Public Schools

Education is an ever-changing landscape, but our mission at Breakthrough Schools remains the same. We are working to develop a network of distinctive school options that will prepare Cleveland students for success in life. The 2018-2019 year has only helped to sharpen that focus as we look onward with a clear and concise vision for our future and the future of our extraordinary students. We remain grateful for the dedicated support of our teachers, staff, supporters, and advocates, who are all jointly committed to providing strong educational opportunities here in Cleveland for children that need them.

MIKE & LIBBY MERRIMAN

JOHN SINNENBERG & CASSI HANDLER

The Friends of Breakthrough (FOB) Board consists of 62 individuals who work tirelessly to lend their time and expertise volunteering, fundraising, and cultivating awareness for the Breakthrough Schools network. In addition, the Breakthrough Schools Board has 11 members, who oversee the network's operations. Together, their members' diverse backgrounds and appointments span many different sectors and types of organizations. Board members represent corporations including Cleveland-Cliffs, Jones Day, JP Morgan Chase, KeyBank, Lubrizol, Medical Mutual, PricewaterhouseCoopers, and many more. In addition, we have members representing small businesses, nonprofit organizations, and some that serve as community volunteers. This has led to unique and knowledgeable Boards that have helped us to advance our mission for the last ten years.

Currently, 10 members, or 15% of the Board, have a tenure of five or more years, and 9 members, or 14% of the Board, have a tenure of 10 plus years. Two of those members, Mike Merriman and John Sinnenberg, have moved from the Friends of Breakthrough Board of Directors to FOB Lifetime Board Members. Over the years, Mike and John have both championed our mission by serving as volunteers on multiple boards and committees, introducing new friends and bringing awareness to our organization, advocating on our behalf, contributing financially to Friends of Breakthrough, and providing their professional expertise.

Mike Merriman began serving on the Friends of E Prep Board in 2006. His expertise and passion for Breakthrough led to him holding positions such as Vice-Chair and Board Chair on the FOB Board, in addition to leading the Advocacy Committee for a number of years. He not only contributed his time, but he also monetarily supported the network through his family's charitable fund, and influenced others to support the network through his leadership on FOB's capital campaign, Breakthrough Vision 2020, as well as an annual fund match challenge.

John Sinnenberg has served on the FOB Board, Breakthrough Schools Board, and Citizens Academy Board since he began his tenure with our organization in 1999. He has served in multiple board leadership positions, including Breakthrough Schools Board Chair and served on the Friends of Breakthrough Board, lending his expertise in different capacities in these roles. In his role as Chair of the Finance Committee, John was integral to the network restructuring and financial updates the organization made. John also supported the network financially through personal giving, through advocacy efforts, and through his influence in a number of fundraising initiatives.

Mike and John, thank you for all your hard work over the years and welcome to your new roles as Friends of Breakthrough Lifetime Board Members.

Leadership

BREAKTHROUGH SCHOOLS
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James Brady
Community Director

Michael Cristal
Ex Officio

Danielle Eisenberg
Preps Director

Jen Grossman
Community Director

Justin Horton
Community Director

Jennifer Howard
Citizens Board Chair

Alan Kopit
Preps Board Chair

Bridget Moreno
Community Director

Dick Pace
Preps Director

Cynthia Tancer
Citizens Vice Chair

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BOARD OF DIRECTORS 2018-2019

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Vice Chair

William Koehler
Vice Chair

Charles Lougheed
Vice Chair

Bridget Moreno
Vice Chair

Richard Pace
Vice Chair

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Megan Mayhugh
Michael Merriman
Larry Orwin
Jane Outcalt
Poppie Parish
Michelle Perez
Peter Rome
Patti Schaar
Rita Sehgal
Diane Singer
John Sinnenberg
Heather Thiltgen
Brian Tucker
William Vogelgesang
George von Zedlitz
Brent Zimmerman

LIFETIME BOARD MEMBERS
Jeanette Grasselli Brown
David Gunning
Walter Kalberer
John Sherwin, Jr. (Deceased)

Dear Friends,

Breakthrough Public Schools continued to grow during the 2018-2019 school year, and that was in large part due to the generosity of our donors. To those who volunteered their time, gave monetarily, or provided in-kind contributions, we sincerely and deeply appreciate your ongoing support. Your enthusiasm for our network has aided us in our mission to deliver high-quality education in underserved areas throughout Cleveland.

In 2018-2019, Breakthrough Schools served nearly 3,400 students in 11 schools. (Today, we serve 3,600 in 12 schools). Our scholars, educators, families, and staff were directly impacted by the community's continued support. Philanthropy and volunteer time enabled them to achieve greater heights of academic success, which in turn, will aid in our students attaining productive and bright futures. The goal for all Breakthrough students is to gain entrance to excellent high schools and to be prepared for college or other post-secondary options leading to success in life. The process begins during their time in our schools.

Public charter schools in Ohio receive less than two thirds of the per pupil funding that traditional district schools receive. Breakthrough has been advocating in Columbus for equitable public funding for nearly ten years, and this past year we did see a few wins in the new state budget. However, there is still progress to be made and we will continue working to change charter school funding laws by June 2021. Until more equitable funding is achieved, we will continue to count on our individual, corporate, and foundation partners to help support the continued growth and operations of our network.

This year, our donors really came through, raising X Amount in pledges and gifts during the fiscal year. Near the end of this report, we will recognize all the generous donations we received from July 1, 2018 to June 30, 2019. If you do not see your name or organization, please let us know immediately so we can correct the unintentional oversight straightaway. I apologize for any omissions.

Thank you once again for your generosity and support.

JOHN ZITZNER
President, Friends of Breakthrough Schools

Donate

Fundraising, in the form of grants, individual contributions, corporate gifts, or other means of philanthropic support, help to bridge the $1,800 per student gap that Friends of Breakthrough must raise to continue operating our high-quality public charter schools.

In the 2018-2019 year, our supporters helped the network accomplish the following:

Over 1,000 donors generously contributed to our network through monetary or in-kind gifts.

Raised $7.3 million in philanthropy.

Nearly 450 individuals volunteered to assist with school beautification projects, mentoring, and everyday school operations and administrative tasks.

Held 78 cultivation events including school tours and community awareness events.

Introduced 740 new friends to the network.

Opened Citizens Leadership Academy Southeast in Cleveland's Lee-Harvard neighborhood.

Volunteer

Volunteers bolster Breakthrough's impact! Thanks to nearly 450 volunteers donating a total of 3,242 hours, our network was able to accomplish so much during the 2018-2019 year.

A FEW SHOUTOUTS!

Victory Capital volunteers spent an entire day working hard to refinish over 400 chairs in the auditorium at Citizens Academy Southeast. Thanks to Victory Capital and their employees, Breakthrough students will be able to utilize this great space for years to come. We are so lucky to have such dedicated support from our corporate partners!

Dr. Marco Costa, Dr. Christine Zirafi, Stacey Mazzurco RN, and many other University Hospital employees volunteered their time with Breakthrough middle school scholars to provide a "mini med school". They spent 12 sessions learning about cardiovascular health and then spent an entire day at UH touring, studying, and even dissecting!

Our eighth grade mentors assisted students with high school applications, and continued working together throughout the school year to prepare students for the transition to high school.

13 Mentors helped eighth graders transition to high school.

19 Corporate groups comprised of 286 volunteers completed Done in a Day projects.

68 Volunteers came to our schools regularly to work directly with scholars.

80 Unique members served on one or more of the governing boards for Breakthrough, Friends of Breakthrough, and our schools.

Advocate

During the 2018-2019 school year, Breakthrough supporters rallied for more equitable funding and support for high-quality charter schools. With the new state budget that will impact the 2019-2020 and 2020-2021 school years, public charter schools statewide will benefit from a slight increase in per pupil facilities funding, dollars earmarked for wraparound services in our schools, and a $30 million statewide fund for high-performing charter schools. Many of our schools qualify for access to this funding. At the state and federal levels, we will continue to advocate for additional funding so that our network can rely on less philanthropy in the future.

In April, two Breakthrough alums, along with a former parent and the Alumni Relations Leader, provided testimony to the Senate Finance Subcommittee in support of increased funding for high-performing charters.

Throughout the school year, 28 elected officials either visited our schools or met with our team. This raised legislative and executive awareness of the value we create for families in our metropolitan region.

8th Annual Breakthrough Bash

Nearly a thousand friends and advocates of Breakthrough Schools came together for an incredible evening of dining and entertainment. Former and current students regaled the audience with outstanding performances and heartfelt stories of their schoolyard days. The successful event, organized by Friends of Breakthrough and the BASH Host Committee, proved that dreams really are being realized.

Co-Chaired by Christina Townsend Hartz and Tracy and Bruce Wilhelm

900+ Attended

9 New Classrooms

$678,000 Raised, Net of Expenses

Swing for the Stars – 8th Annual Golf Outing

It was a hole in one for Breakthrough as individuals teed off to aid in supporting extraordinary education. Awesome foursome – Jim Marra, Neil Whitford, Kevin Murphy, and Sean Ward – took home the trophy, while dedicating their victory to E Prep Cliffs Campus.

128 Golfers Registered

$53,000 Raised

Presented by Wells Fargo

Black History Month Showcase

Students from all grades at nearly every school joined staff to celebrate Black History Month for about 200 attendees. Acts included poetry readings, performances by the dance and step teams, and musical performance involving drums, violin, and singing.

Blue Plate Special

Author and Senior Fellow at Progressive Policy Institute, David Osborne, presented the keynote address at the 4th annual luncheon held at Windows on the River. Over 400 people attended to hear his message about the advent of a new education system with charter schools at the helm.

EDGE Day the Ballpark

EDGE invited business and civic leaders to sponsor Breakthrough students for a day of mentoring and fun in the Club Section at a Cleveland Indians game. About 55 business hosts were paired with 90 middle school students to share their experience and inspire them in their education and career goals. The first pitch was thrown out by student Diablo Harris-Tate, with mentor Lori Snetsinger of Forest City Realty Trust.

Breakthrough's First Alumni Reunion

Breakthrough's Alumni Relations department held its first ever reunion for high school juniors and seniors! Students who graduated from Breakthrough's middle schools reunited to attend the successful event, which was held in partnership with Cleveland State University and on the college campus. Over 100 alumni came together from a total of 41 different high schools, and many even applied to Cleveland State on the spot. Everyone had a good time catching up and reminiscing about their days as Breakthrough students!

Verizon Innovative Learning

Three Breakthrough middle schools were given an amazing opportunity last year as they became Verizon Innovative Learning School (VILS) sites. Citizens Leadership Academy, E Prep Woodland Hills, and E Prep Cliffs were selected to participate after a rigorous application process. Each school was provided devices for students and teachers, online access through data plans to encourage learning at school and at home, and professional development and curriculum for Breakthrough educators. Our schools were the first in Ohio and three of only a few charter schools to be selected at the time. We are thrilled to continue this program for the 2019-2020 school year.

FRIENDS OF BREAKTHROUGH SCHOOLS

Income		
Government Grants and Philanthropy	$	7,474,446
Rental Income		3,975,655
Interest & Investment Income		775,676
Other		97,887
Total Income	**$**	**12,323,665**
Expense		
Program Related	$	$8,507,568
Administrative		747,000
Depreciation		1,111,757
Interests		559,140
Development		363,975
Total Expenditures	**$**	**11,289,441**
Retained for Growth Initiatives*		**1,034,225**

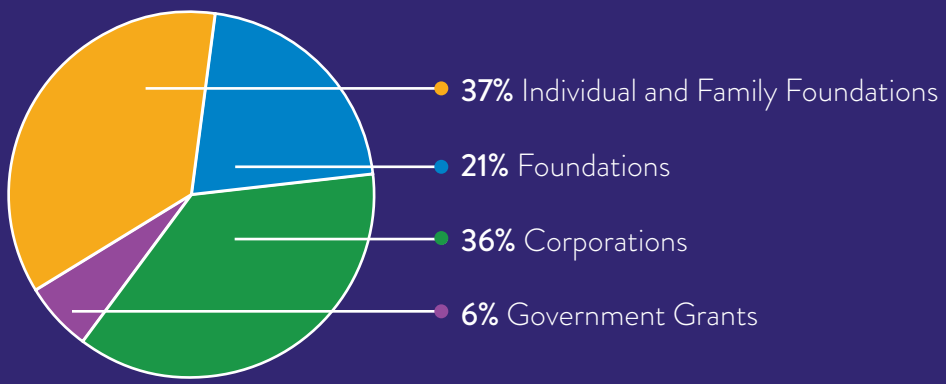
**Includes pledges receivable*

BREAKTHROUGH SCHOOLS

Income		
Earned	$	5,297,434
Government Grants and Philanthropy		813,737
Other		261,137
Total Income	**$**	**6,372,308**
Expense		
Salaries and Benefits	$	2,889,657
Purchased Services		2,980,944
Supplies		272,016
Equipment		105,717
Other		132,397
Total Expenditures	**$**	**6,380,732**
Operating Surplus/(Deficit)		(8,424)

Fiscal Year 2019 Unaudited Financials

PHILANTHROPIC ALLOCATION



Legacy Giving

Semper Virens, latin for 'evergreen', was chosen as the name for The Semper Virens Legacy Society because it demonstrates the significant, long-term support of those donors committed to extending their support for Breakthrough Schools well into the future.

We are beyond grateful to our new and existing members of the Semper Virens Legacy Society for their kindness and thoughtfulness in establishing planned gifts. The following members have made a provision for Breakthrough Schools in their estate planning: William and Mary Conway, Michael and Susan Cristal, David and Robin Gunning, Kay Ingersoll, Walter and Jean Kalberer, Andrew and Karen Lee, Richard and Cheri Pace, Alan and Barbara Rosskamm, Betty Rosskamm, Jack Sherwin, William and Nancy Seelbach, Diana Singer and Jeff Ehrbar, John and Susan Turben, and John and Peg Zitzner.

Friends of Breakthrough worked in partnership with the Cleveland Foundation to establish an Organizational Fund. Established in 2017, the fund was created to steward the legacy gifts made by generous donors in order to provide sustainable, long-term support for Breakthrough Schools. A special welcome to our newest members, Rita and Sanjay Sehgal, pictured here as they finalize the charitable gift annuity they established at the Cleveland Foundation for the benefit of Breakthrough Schools. The Sehgals thought it appropriate to finalize their gift while spending some time visiting with Breakthrough students. Rita currently serves as a director on the Friends of Breakthrough board.

For more information about Semper Virens or legacy giving, please contact Friends of Breakthrough Schools Executive Director, Susan Ertle (sertle@breakthroughschools.org), or Senior Advancement Officer, Tim Mann (tmann@breakthroughschools.org). Or visit our webpage at breakthroughschools.org/friends/sempervirens/.

Community Partners

SUSAN AND MICHAEL CRISTAL

DREW AND NANCY FORHAN

CASSI HANDLER & JOHN SINNENBERG

Bernie Moreno Companies

Cleveland Clinic

Celebrating 15 Years 2003-2018 Fiorilli Construction

GLAS Funds

Grant Thornton

Jones Day

Lubrizol

Meaden & Moore Celebrate a Century • 1919 - 2019

Thompson Hine

University Hospitals

VictoryCapital

Thank you all of our amazing supporters!

July 1, 2018-June 30, 2019

$100,000+

PHI BETA KAPPA

The Ahuja Foundation
Charter School Growth Fund
Cleveland Foundation
Cleveland-Cliffs Foundation
Char and Chuck Fowler Family Foundation
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Betty Rosskamm
The Kelvin and Eleanor Smith Foundation
Wells Fargo

$50,000 - $99,999

SUMMA CUM LAUDE

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$10,000 - $49,999
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The John and Sally Morley Charitable Fund
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$5,000 - $9,999
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Bruce and Lia Lowrie
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Milton and Tamar Maltz Family Foundation
Maroon Group
James and Joni Marra

$1,000 - $4,999
HONOR ROLL

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Bruce and Tracy Wilhelm
Michael Williams and Amy Molnar
Wuliger Family II Philanthropic Fund
Sandra and Tim Wuliger Family Fund
Susan Zanetti and Christine Zirafi
Kirk Zehnder and Bridget Haas
Brent and Cary Zimmerman
Zipfel Fund
Linda Zucca

$500 - $999
MERIT ROLL

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