2011-2012 ANNUAL REPORT

FINANCIAL REPORT

E Prep School

INCOME

<table>
<thead>
<tr>
<th>Source</th>
<th>State</th>
<th>Federal</th>
<th>Philanthropy</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$1,805,227</td>
<td>$493,647</td>
<td>$208,322</td>
<td>$474,508</td>
</tr>
<tr>
<td>TOTAL INCOME</td>
<td>$2,981,704</td>
<td>$1,400,355</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

EXPENSE

<table>
<thead>
<tr>
<th>Category</th>
<th>Cliffs Campus</th>
<th>Woodland Hills</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$1,407,671</td>
<td>$488,774</td>
</tr>
<tr>
<td>Benefits</td>
<td>$335,590</td>
<td>$104,168</td>
</tr>
<tr>
<td>Purchased Services</td>
<td>$937,261</td>
<td>$652,785</td>
</tr>
<tr>
<td>Supplies &amp; Materials</td>
<td>$112,300</td>
<td>$70,984</td>
</tr>
<tr>
<td>Equipment</td>
<td>$70,538</td>
<td>$94,237</td>
</tr>
<tr>
<td>Depreciation</td>
<td>$153,000</td>
<td>$0</td>
</tr>
<tr>
<td>Other</td>
<td>$104,439</td>
<td>$25,879</td>
</tr>
<tr>
<td>TOTAL EXPENSE</td>
<td>$3,120,799</td>
<td>$1,436,827</td>
</tr>
</tbody>
</table>

Village Prep School

INCOME

<table>
<thead>
<tr>
<th>Source</th>
<th>State</th>
<th>Federal</th>
<th>Philanthropy</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$2,577,234</td>
<td>$543,015</td>
<td>$143,674</td>
<td>$460,626</td>
</tr>
<tr>
<td>TOTAL INCOME</td>
<td>$3,724,549</td>
<td>$2,538,283</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

EXPENSE

<table>
<thead>
<tr>
<th>Category</th>
<th>Cliffs Campus</th>
<th>Woodland Hills</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$1,595,843</td>
<td>$1,071,757</td>
</tr>
<tr>
<td>Benefits</td>
<td>$397,043</td>
<td>$228,679</td>
</tr>
<tr>
<td>Purchased Services</td>
<td>$1,192,101</td>
<td>$842,207</td>
</tr>
<tr>
<td>Supplies &amp; Materials</td>
<td>$190,737</td>
<td>$149,073</td>
</tr>
<tr>
<td>Equipment</td>
<td>$153,233</td>
<td>$213,785</td>
</tr>
<tr>
<td>Depreciation</td>
<td>$71,282</td>
<td>$0</td>
</tr>
<tr>
<td>Other</td>
<td>$42,776</td>
<td>$32,782</td>
</tr>
<tr>
<td>TOTAL EXPENSE</td>
<td>$3,643,015</td>
<td>$2,538,283</td>
</tr>
</tbody>
</table>

STUDENT DEMOGRAPHICS

E Prep School

<table>
<thead>
<tr>
<th>Source</th>
<th>State</th>
<th>Federal</th>
<th>Philanthropy</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$1,805,227</td>
<td>$493,647</td>
<td>$208,322</td>
<td>$474,508</td>
</tr>
<tr>
<td>TOTAL INCOME</td>
<td>$2,981,704</td>
<td>$1,400,355</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

EXPENSE

<table>
<thead>
<tr>
<th>Category</th>
<th>Cliffs Campus</th>
<th>Woodland Hills</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$1,407,671</td>
<td>$488,774</td>
</tr>
<tr>
<td>Benefits</td>
<td>$335,590</td>
<td>$104,168</td>
</tr>
<tr>
<td>Purchased Services</td>
<td>$937,261</td>
<td>$652,785</td>
</tr>
<tr>
<td>Supplies &amp; Materials</td>
<td>$112,300</td>
<td>$70,984</td>
</tr>
<tr>
<td>Equipment</td>
<td>$70,538</td>
<td>$94,237</td>
</tr>
<tr>
<td>Depreciation</td>
<td>$153,000</td>
<td>$0</td>
</tr>
<tr>
<td>Other</td>
<td>$104,439</td>
<td>$25,879</td>
</tr>
<tr>
<td>TOTAL EXPENSE</td>
<td>$3,120,799</td>
<td>$1,436,827</td>
</tr>
</tbody>
</table>

Village Prep School

INCOME

<table>
<thead>
<tr>
<th>Source</th>
<th>State</th>
<th>Federal</th>
<th>Philanthropy</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$2,577,234</td>
<td>$543,015</td>
<td>$143,674</td>
<td>$460,626</td>
</tr>
<tr>
<td>TOTAL INCOME</td>
<td>$3,724,549</td>
<td>$2,538,283</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

EXPENSE

<table>
<thead>
<tr>
<th>Category</th>
<th>Cliffs Campus</th>
<th>Woodland Hills</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$1,595,843</td>
<td>$1,071,757</td>
</tr>
<tr>
<td>Benefits</td>
<td>$397,043</td>
<td>$228,679</td>
</tr>
<tr>
<td>Purchased Services</td>
<td>$1,192,101</td>
<td>$842,207</td>
</tr>
<tr>
<td>Supplies &amp; Materials</td>
<td>$190,737</td>
<td>$149,073</td>
</tr>
<tr>
<td>Equipment</td>
<td>$153,233</td>
<td>$213,785</td>
</tr>
<tr>
<td>Depreciation</td>
<td>$71,282</td>
<td>$0</td>
</tr>
<tr>
<td>Other</td>
<td>$42,776</td>
<td>$32,782</td>
</tr>
<tr>
<td>TOTAL EXPENSE</td>
<td>$3,643,015</td>
<td>$2,538,283</td>
</tr>
</tbody>
</table>

BOARD OF DIRECTORS

For All Prep Schools

Chijioke Asomugha Cyprium Partners
Jim Brady Nautilus Neurosciences Incorporated
Ruth Brady Attorney and Counselor at Law, Law Office of Ruth A. Brady
Jeffrey Fast Vice President & Treasurer, Fostoria Corp.
Marsha French Co-Director, Thomas French Fine Art

Mila Henn Executive Director of Operations, Cleveland Clinic Foundation
Nancy Jacobson Owner, NDJ Limited, Incorporated
Sherry Kim Business Development Manager, Fairmont Minerals
Alan Kopit Partner, Hahn Loeser & Parks LLP Board Chair, Entrepreneurship Preparatory Schools and Village Preparatory Schools
Wendy Neal Brown Gibbons Lang and Company
Jeremy O’Reilly Vice President, Evergreen Resources
Wanda Stallworth Developmental Store Manager, Wal-Mart
David Stetler Owner, Stetler Associates

THE PREP SCHOOLS
The Prep Schools, part of the Breakthrough network, began with the opening of Entrepreneurship Preparatory School (E Prep) in 2006 for middle-school scholars. Village Preparatory School (Village Prep), opened to serve grades K-1 in 2009 in the same location, now referred to as the Cliffs Campus. By 2012-2013, E Prep and Village Prep Cliffs had 583 students in grades K-3 and 5-8. Last year, the two newest Prep Schools opened in the Mt. Pleasant/Woodland Hills neighborhood, serving 233 students, and will soon grow to fully serve grades K-8. The Prep Schools are defined by shared structures and routines that create a strong school culture and instructional focus on college success, even in the youngest grades. The elementary schools feature intensive reading and math instruction, technology that differentiates every child’s learning experience, and personal attention for all students with two teachers in every classroom. The middle schools feature over three hours of math and language arts instruction per day and a unique entrepreneurship curriculum. Students thrive in the highly disciplined culture that is centered on a rigorous academic curriculum and embraces the high standards, embodied in the commitment to courage, self-discipline, respect, responsibility, and perseverance.

**VISION:**
Children in every neighborhood in Cleveland have access to at least one outstanding college preparatory school.

**MISSION:**
To prepare 100% of our students for success in college and in life.

**PROGRAM SPOTLIGHT**

E Prep and Village Prep Woodland Hills

After a year of planning and renovating, the Prep Woodland Hills campus fully opened for the 2012-2013 school year. The new school served 155 students in grades K-1 and 78 students in grades 2-3. The schools will grow together to eventually serve grades K-8. A generous gift from The Saint Luke’s Foundation allowed Breakthrough to purchase a formerly closed Cleveland Metropolitan School District building and renovate it for the students. The school hosted a dedication ceremony, recognizing the foundation’s generous support with a plaque in the main lobby. The opening of the new campus has brought new hope to the neighborhood and optimism for the community.

**Prep Middle Schools Ranked as Two of the Best in Ohio**

In June, E Prep Cliffs congratulated 98 eighth graders who graduated ready for high school and anxious to succeed. Throughout the year, some students worked after school with mentors who assisted with the high school application process. E Prep scholars were accepted to the top college preparatory, private, and public high schools in the city, including Saint Martin de Porres, Saint Edward High School, University School, Gilmour Academy, Hawken School, News Academy, John Hay School of Science and Medicine, John Hay School of Architecture and Design, John F. Kennedy Village, and more. Teachers, staff, and families were proud to watch their students receive their diploma after three years of hard work and academic achievement at E Prep.

Both Village Prepers Celebrate Teach for America Accomplishments

The Village Prep schools are fortunate enough to have an outstanding team of Teach for America (TFA) corps members working as part of their dedicated and results-oriented faculties. In 2012-2013, the two elementary schools hosted 127 TFA members in grades K-6. Three of these members were asked to serve as Grade Level Chairs for the following school year. In the role they will be a go-to for teachers on their team, lead weekly meetings, analyze student data for their grade, and communicate upcoming events with parents. Additionally, six outstanding TFA corps member took the initiative to dive deep into a new writing curriculum and lead a summer teacher training program for the staff. The Prepers are proud that Breakthrough is one of TFA’s leading partners in Ohio and would like to thank the Constance W. and James W. Brown, Jr. Family Foundation, Inc. for its generous support of the initiative.

**Value Added Rankings**

Last year, the Ohio Department of Education organized a report ranking of schools based on their value added scores which measure the growth of students over the year. Out of 1416 schools, E Prep Cliffs and Village Prep Woodland Hills were in the top 10% (3rd in Cuyahoga County and 18th among all charter schools) and the state of Ohio. Furthermore, E Prep Cliffs ranked 2nd and E Prep Woodland Hills ranked 5th among all charter schools in Ohio. E Prep Woodland Hills achieved this ranking in its very first year of operation!

Performance Index (PI) scores provide an overall indication of how well students perform on state standardized tests each year. A report from the Thomson & Vanderbilt Institute showed both E Prep schools’ PI scores surpassed the Cleveland average, the Big District average, and the Cleveland Charter School average.
The Prep Schools, part of the Breakthrough network, began with the opening of Entrepreneurship Preparatory School (E Prep) in 2006 for middle school scholars. Village Preparatory School (Village Prep) opened to serve grades K-1 in 2009 in the same location, now referred to as the Cliffs Campus. By 2012-2013, E Prep and Village Prep Cliffs had 563 students in grades K-3 and 5-8. Last year, the two newest Prep Schools opened in the Mt. Pleasant/Woodland Hills neighborhood, serving 253 students, and will soon grow to fully serve grades K-8. The Prep Schools are defined by shared structures and routines that create a strong school culture and instructional focus on college success, even in the youngest grades. The elementary schools feature intensive reading and math instruction, technology that differentiates every child, learning experience, and personal attention to each student with two teachers in every classroom. The middle schools feature over three hours of math and language arts instruction per day and a unique entrepreneurship curriculum. Students thrive in the highly disciplined culture that is centered on a rigorous academic curriculum and embraces the high standards, embodied in the commitment to courage, self-discipline, respect, responsibility, and perseverance.

Mission: To prepare 100% of our students for success in college and in life.

Prep Middle Schools Ranked as Two of the Best Schools in Ohio

In June, E Prep Cliffs congratulated 63 eighth-graders who graduated ready for high school and anxious to succeed. Throughout the year, some students worked after school with mentors who assisted with the high school application process. E Prep scholars were accepted to the top independent, parochial, and public high schools in the city including St. Louis de France, St. Edward High School, University School, Glenville High School, Shaker Heights High School, Vail Academy, John Hay School of Science and Medicine, John Jay School of Architecture and Design, John Marshall, Cleveland Heights High School, and more. Teachers, staff, and families were proud to watch their students receive their diploma after three years of hard work and academic achievement at E Prep.

SPOTLIGHT

Prep Middle Schools Ranked as Two of the Best Schools in Ohio

Last year, the Ohio Department of Education organized a report ranking of schools based on their value-added scores which measures the growth of students over the year. Out of 1,018 schools, E Prep Cliffs and E Prep Woodland Hills were in the top 10% and 5% respectively of all students and charter schools in the state of Ohio. Furthermore, E Prep Cliffs ranked 2nd and E Prep Woodland Hills ranked 5th among all charter schools in Ohio. E Prep Woodland Hills achieved this ranking in its very first year of operation! Performance Index (PI) scores provide an overall indication of how well students perform on state standardized tests each year. A report from the Thomson & Vanderheiden showed that 10% of E Prep schools’ PI scores, surpassed the Cleveland average, the Big 8 District average, and the Cleveland Charter School average.

PROGRAM SPOTLIGHT

E Prep and Village Prep Woodland Hills

After a year of planning and renovating, the Prep Woodland Hills campus finally opened for the 2012-2013 school year. The new school served 135 students in grades K-1 and 78 students in grades K-2. The schools will grow together to eventually serve grades K-8. A generous gift from The Saint Luke’s Foundation allowed Breakthrough to purchase a formerly closed Cleveland Metropolitan School District building and renovate it for the students. The school hosted a dedication ceremony, attended by the Foundation, the students, and a plaque in the main lobby. The opening of the new campus has brought new hope to the neighborhood and optimism to the community.

Both Village Preps Celebrate Teach for America Accomplishments

The Village Prep schools are fortunate enough to have an outstanding team of Teach for America (TFA) corps members working as part of their dedicated and results-oriented faculty. In 2012-2013, the two elementary schools hosted 13 TFA members in grades K-6. Three of these members were asked to serve as Grade Level Chairs for the following school year. In that role they will be a go-to for teachers on their teams, lead weekly meetings, analyze student data for their grade, and communicate any upcoming events with parents. Additionally, one outstanding TFA corps member took the initiative to dive deep into a new writing curriculum and lead a summer teacher training program for the staff. The Preps are proud that Breakthrough is one of TFA’s leading partners in Ohio and would like to thank the Constance W. and James W. Brown, Jr. Family Foundation, Inc. for its generous support of the initiative.

Six Prep and Village Prep Cliffs were proud to watch their students receive their diplomas after three years of hard work and academic achievement at E Prep.

Both Village Preps Celebrate Teach for America Accomplishments

The Village Prep schools are fortunate enough to have an outstanding team of Teach for America (TFA) corps members working as part of their dedicated and results-oriented faculty. In 2012-2013, the two elementary schools hosted 13 TFA members in grades K-6. Three of these members were asked to serve as Grade Level Chairs for the following school year. In that role they will be a go-to for teachers on their teams, lead weekly meetings, analyze student data for their grade, and communicate any upcoming events with parents. Additionally, one outstanding TFA corps member took the initiative to dive deep into a new writing curriculum and lead a summer teacher training program for the staff. The Preps are proud that Breakthrough is one of TFA’s leading partners in Ohio and would like to thank the Constance W. and James W. Brown, Jr. Family Foundation, Inc. for its generous support of the initiative.
**FINANCIAL REPORT**

**E Prep School - Cliffs Campus**

**INCOME**

- **State** $1,805,227
- **Federal** $493,647
- **Philanthropy** $208,322
- **Other** $474,508

**TOTAL INCOME** $2,981,704

**EXPENSE**

- **Salaries** $1,407,671
- **Benefits** $335,590
- **Purchased Services** $937,261
- **Supplies & Materials** $112,300
- **Equipment** $70,538
- **Depreciation** $153,000
- **Other** $104,439

**TOTAL EXPENSE** $3,120,799

**Village Prep School - Cliffs Campus**

**INCOME**

- **State** $2,577,234
- **Federal** $543,015
- **Philanthropy** $143,674
- **Other** $460,626

**TOTAL INCOME** $3,724,549

**EXPENSE**

- **Salaries** $1,595,843
- **Benefits** $397,043
- **Purchased Services** $1,192,101
- **Supplies & Materials** $190,737
- **Equipment** $153,233
- **Depreciation** $71,282
- **Other** $42,776

**TOTAL EXPENSE** $3,643,015

**BOARD OF DIRECTORS**

For All Prep Schools

Chijioke Asomugha
Cyprium Partners

Jim Brady
Nautilus Neurosciences Incorporated

Ruth Brady
Attorney and Counselor at Law, Law Office of Ruth A. Brady

Jeffrey Fast
Vice President & Treasurer, Fostoria Corp.

Marsha French
Co-Director, Thomas French Fine Art

**THE PREP SCHOOLS**

E Prep School - Cliffs Campus | Woodland Hills

Village Prep School - Cliffs Campus | Woodland Hills

**STUDENT DEMOGRAPHICS**

**E Prep School - Cliffs Campus**

- **Total Enrollment**: 240

**Where our students are from**

- Beachwood: 1%
- Cleveland Heights - University Heights: 4%
- Cleveland: 81%
- East Cleveland: 5%
- Euclid: 4%
- Garfield Heights: 1%
- Lakewood: 1%
- Maple Heights: 1%
- Mayfield: 1%
- Shaker Heights: 1%
- Warrensville Heights: 1%

**Our School Population**

- African American: 94%
- Hispanic: 4%
- Other: 5%

- Economically Disadvantaged: 79%
- Students with Disabilities: 15%

**Percentage of Subjects Taught by Certified Teachers**: 100%

**Village Prep School - Cliffs Campus**

- **Total Enrollment**: 323

**Where our students are from**

- Berea: 1%
- Brooklyn: 1%
- Cleveland Heights - University Heights: 3%
- Cleveland: 89%
- East Cleveland: 4%
- Euclid: 2%
- Garfield Heights: 1%
- Lakewood: 1%
- Maple Heights: 1%
- Mayfield: 2%
- Shaker Heights: 0%
- Warrensville Heights: 2%

**Our School Population**

- African American: 88%
- Hispanic: 2%
- Other: 1%
- White: 4%
- Other: 7%

- Economically Disadvantaged: 87%
- Students with Disabilities: 7%

**Percentage of Subjects Taught by Certified Teachers**: 100%

**STUDENT DEMOGRAPHICS**

**E Prep School - Woodland Hills**

- **Total Enrollment**: 78

**Where our students are from**

- Beachwood: 0%
- Cleveland Heights - University Heights: 0%
- Cleveland: 94%
- East Cleveland: 0%
- Euclid: 0%
- Garfield Heights: 1%
- Lakewood: 0%
- Maple Heights: 1%
- Mayfield: 1%
- Shaker Heights: 0%
- Warrensville Heights: 1%

**Our School Population**

- African American: 99%
- Hispanic: 1%
- Other: 0%

- Economically Disadvantaged: 99%
- Students with Disabilities: 0%

**Percentage of Subjects Taught by Certified Teachers**: 100%